



		2015-2016 Total Budget	2015-2016 Total Activity	2016-2017 Total Budget	2016-2017 Total Activity	2017-2018 Total Budget
Fund: 210 - ECONOMIC DEVELOPMENT FUND						
Revenue						
Department: 00 - Revenue						
Program: 00 - Revenue						
210-00-00-41200	Sales Tax	992,000.00	1,068,582.79	1,000,000.00	997,699.09	1,125,000.00
210-00-00-47000	Interest Income	1,500.00	8,519.23	5,000.00	19,274.43	10,000.00
210-00-00-48900	Miscellaneous Income	2,000.00	6,550.00	5,000.00	0.00	0.00
210-00-00-48901	ICSC Sponsorships	4,450.00	5,625.00	4,000.00	250.00	5,000.00
210-00-00-48990	Carryforward from prior year	100,000.00	0.00	780,000.00	0.00	1,000,135.00
	Program: 00 - Revenue Total:	1,099,950.00	1,089,277.02	1,794,000.00	1,017,223.52	2,140,135.00
	Department: 00 - Revenue Total:	1,099,950.00	1,089,277.02	1,794,000.00	1,017,223.52	2,140,135.00
	Revenue Total:	1,099,950.00	1,089,277.02	1,794,000.00	1,017,223.52	2,140,135.00
Expense						
Department: 16 - Economic Development						
Program: 01 - Council/Board of Commission						
210-16-01-54106	Annual Audit	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
210-16-01-54430	Education & Training	1,305.00	1,304.00	1,225.00	-205.00	1,225.00
210-16-01-54470	Travel	2,532.00	2,527.63	2,000.00	275.47	2,000.00
210-16-01-54482	Board Expenses	6,103.00	5,813.71	8,400.00	610.18	6,000.00
	Program: 01 - Council/Board of Commission Total:	12,440.00	12,145.34	14,125.00	3,180.65	11,725.00
Program: 10 - Administration						
210-16-10-51000	Salaries - Full Time	176,286.00	168,318.30	216,492.00	187,020.10	219,391.00
210-16-10-51010	Salaries - Part Time	2,473.00	4,192.10	0.00	931.25	0.00
210-16-10-51050	Salaries - Overtime	3,500.00	1,631.81	3,500.00	96.98	0.00
210-16-10-51071	Salaries - Longevity	360.00	364.72	240.00	434.05	360.00
210-16-10-51072	Salaries - Bonus Christmas	225.00	225.00	300.00	262.50	300.00
210-16-10-51075	Salaries - Bonus Safety	75.00	75.00	100.00	87.50	100.00
210-16-10-51090	Contract Labor	41,690.00	41,622.18	0.00	0.00	0.00
210-16-10-51100	Medical Insurance	12,660.00	9,047.30	18,090.00	10,310.50	18,090.00
210-16-10-51150	Retirement	24,955.00	23,407.70	33,970.00	27,097.39	31,702.00
210-16-10-51160	Life & Disability Insurance	280.00	315.94	503.00	292.30	503.00
210-16-10-51210	Payroll Taxes	2,626.00	2,583.65	3,415.00	2,647.61	3,192.00
210-16-10-52000	Office Supplies	6,250.00	6,190.44	5,000.00	2,614.34	5,000.00
210-16-10-52010	Postage	3,400.00	3,280.43	4,000.00	1,364.65	2,500.00
210-16-10-52015	Printing	10,000.00	8,054.55	10,000.00	6,346.90	7,500.00
210-16-10-52810	Food	2,245.00	3,633.48	2,000.00	1,456.35	2,000.00
210-16-10-54000	Legal Services-In House	30,592.00	32,256.94	30,000.00	22,704.00	30,000.00
210-16-10-54100	Engineering Services	9,190.00	9,092.20	0.00	0.00	0.00
210-16-10-54105	Professional Services	0.00	0.00	35,000.00	27,737.19	75,000.00
210-16-10-54107	Master Plan	0.00	0.00	42,500.00	21,295.08	22,000.00
210-16-10-54200	Financial Services	17,208.00	16,275.51	17,000.00	15,883.37	17,000.00
210-16-10-54250	Technology Services	18,560.00	19,063.04	8,000.00	8,213.37	8,000.00
210-16-10-54430	Education & Training	6,923.00	5,097.73	4,000.00	1,562.00	4,000.00
210-16-10-54435	Dues & Subscriptions	26,100.00	21,983.50	15,000.00	8,062.91	10,000.00

Converse Economic Development FY 2018 Budget

For Fiscal: 2017-2018 Period Ending: 09/30/2018

		2015-2016 Total Budget	2015-2016 Total Activity	2016-2017 Total Budget	2016-2017 Total Activity	2017-2018 Total Budget
210-16-10-54460	Equipment Rental	3,000.00	1,897.53	5,700.00	4,965.07	8,000.00
210-16-10-54470	Travel	13,000.00	11,607.76	15,000.00	15,058.67	35,000.00
210-16-10-54475	Mileage	3,400.00	1,563.88	9,000.00	2,627.90	4,000.00
210-16-10-54481	Business Appreciation	9,335.00	9,013.22	6,000.00	3,837.48	6,000.00
210-16-10-54483	Director Expenses	3,000.00	2,723.68	5,000.00	1,718.16	5,000.00
210-16-10-54485	Buy Converse	2,017.00	2,016.46	4,000.00	403.49	3,000.00
210-16-10-54531	Newsletter	6,000.00	7,050.00	6,000.00	7,352.00	15,000.00
210-16-10-54541	Parks Master Plan	7,500.00	7,500.00	0.00	0.00	0.00
210-16-10-54763	Website	2,539.00	219.29	50,000.00	27,886.85	20,000.00
210-16-10-54764	Trade Shows	18,185.00	17,890.80	15,000.00	6,449.89	8,500.00
210-16-10-54765	CAP Investment Grants	141,500.00	140,715.51	150,000.00	62,988.72	200,000.00
210-16-10-54767	Converse Goes Green	9,125.00	8,704.02	10,000.00	3,692.89	10,000.00
210-16-10-54900	Contingency/ Misc	1,085.00	1,084.15	1,000.00	159.90	3,000.00
210-16-10-56400	Minor Capital Outlay - Furniture ...	18,075.00	18,074.21	3,700.00	467.00	2,000.00
210-16-10-56700	Minor Capital Outlay - Computer...	6,230.00	1,430.00	3,000.00	140.00	2,000.00
210-16-10-56710	Minor Capital Outlay - Computer...	621.00	620.50	1,500.00	1,051.70	1,500.00
210-16-10-57000	Major Cap Outlay - Projects	0.00	0.00	374,151.00	91,570.43	100,000.00
210-16-10-57200	Major Cap Outlay - Land/ROW	82,463.00	9,000.00	289,349.00	205,992.06	930,000.00
	Program: 10 - Administration Total:	722,673.00	617,822.53	1,397,510.00	782,782.55	1,809,638.00
	Program: 12 - Marketing					
210-16-12-54486	Promotional Items	2,300.00	1,854.40	6,652.00	6,652.68	5,000.00
210-16-12-54760	Advertising	96,830.00	88,393.80	73,348.00	56,833.28	110,000.00
210-16-12-54761	Regional Marketing	6,810.00	7,309.41	0.00	0.00	0.00
210-16-12-54762	Trade Show Booth	5,000.00	4,910.00	4,000.00	715.99	3,000.00
210-16-12-57000	Major Cap Outlay - Projects	42,450.00	19,087.00	21,225.00	21,225.00	21,225.00
	Program: 12 - Marketing Total:	153,390.00	121,554.61	105,225.00	85,426.95	139,225.00
	Program: 90 - Facility Maintenance					
210-16-90-53010	Facility Maintenance	4,801.00	4,063.34	26,000.00	27,351.15	25,000.00
210-16-90-53020	Grounds Maintenance	11,200.00	1,437.50	11,200.00	10,094.00	5,000.00
210-16-90-54310	Property & Liability Insurance	1,000.00	411.21	1,000.00	0.00	2,000.00
210-16-90-54578	Alarm System	500.00	438.30	780.00	503.40	780.00
210-16-90-54800	Utilities - Phone/Internet/Email	6,100.00	5,795.94	14,000.00	5,576.79	10,000.00
210-16-90-54810	Utilities - Electric	1,150.00	1,341.16	1,920.00	1,099.99	1,920.00
210-16-90-54820	Utilities - Gas	1,000.00	544.28	840.00	478.64	840.00
210-16-90-54830	Utilities - Water/Sewer/Garbage	1,000.00	629.98	900.00	564.94	1,500.00
210-16-90-54995	Demolition	0.00	0.00	0.00	0.00	10,000.00
210-16-90-55058	Building Lease	2,245.00	1,950.00	0.00	0.00	0.00
210-16-90-56540	Minor Capital Outlay - Equipment	3,000.00	2,975.25	3,000.00	165.50	3,000.00
210-16-90-57000	Major Cap Outlay - Projects	0.00	0.00	5,000.00	0.00	5,000.00
210-16-90-57220	Major Capital Outlay Office Space	122,392.00	4,750.98	0.00	0.00	0.00
	Program: 90 - Facility Maintenance Total:	154,388.00	24,337.94	64,640.00	45,834.41	65,040.00
	Program: 99 - Non-Departmental					
210-16-99-51950	Change in GASB 34 Activity	0.00	16,284.95	0.00	0.00	0.00
210-16-99-55009	Principal 2011 Tax Note	30,000.00	0.00	30,000.00	30,000.00	30,000.00
210-16-99-55010	Interest 2011 Tax Notes	1,342.00	1,342.50	805.50	805.50	269.00
210-16-99-55013	Paying Agent Fees	256.00	255.60	0.00	400.00	256.00
210-16-99-55016	Principal 2014 Tax Notes	45,000.00	45,000.00	50,000.00	50,000.00	50,000.00

	2015-2016 Total Budget	2015-2016 Total Activity	2016-2017 Total Budget	2016-2017 Total Activity	2017-2018 Total Budget
210-16-99-55017 Interest 2014 Tax Notes	35,930.00	35,931.24	34,981.00	34,981.24	33,982.00
Program: 99 - Non-Departmental Total:	112,528.00	98,814.29	115,786.50	116,186.74	114,507.00
Department: 16 - Economic Development Total:	1,155,419.00	874,674.71	1,697,286.50	1,033,411.30	2,140,135.00
Expense Total:	1,155,419.00	874,674.71	1,697,286.50	1,033,411.30	2,140,135.00
Fund: 210 - ECONOMIC DEVELOPMENT FUND Surplus (Deficit):	-55,469.00	214,602.31	96,713.50	-16,187.78	0.00
Report Surplus (Deficit):	-55,469.00	214,602.31	96,713.50	-16,187.78	0.00

Fund Summary

Fund	2015-2016 Total Budget	2015-2016 Total Activity	2016-2017 Total Budget	2016-2017 Total Activity	2017-2018 Total Budget
210 - ECONOMIC DEVELOPMENT FUND	-55,469.00	214,602.31	96,713.50	-16,187.78	0.00
Report Surplus (Deficit):	-55,469.00	214,602.31	96,713.50	-16,187.78	0.00